

**QANTAS AIRWAYS LIMITED**  
**ABN 16 009 661 901**  
**PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS**  
**FEBRUARY 2016**

**Summary of Traffic and Capacity Statistics**

**Month of February 2016**

Qantas Group capacity (Available Seat Kilometres) increased by 9.5 per cent and Group demand (Revenue Passenger Kilometres) increased by 9.1 per cent in February, resulting in a Group revenue seat factor of 77.9 per cent which was 0.3 percentage points lower than in the prior corresponding period. Due to the leap year February 2016 had one more day than the prior corresponding period resulting in growth of approximately 3.6 per cent.

Group Domestic (comprising Qantas Domestic and Jetstar Domestic) capacity in the month was 6.4 per cent higher compared to the prior corresponding period, with growth on East Coast and leisure routes, right-sizing of capacity in weaker resources markets as well as the impact of the extra day in February 2016.

Group Domestic Revenue per Available Seat Kilometre (RASK) was lower compared to the prior corresponding period, with increased traffic during the Cricket World Cup in February and March 2015 providing a one-off boost to unit revenue. Revenue from resources routes was lower than in the prior corresponding period, in line with previous guidance.

Qantas International capacity rose by 10.3 per cent, reflecting services added to San Francisco, Tokyo, Hong Kong and Singapore earlier in the financial year. Qantas International capacity growth is from increased utilisation of existing Group aircraft.

Jetstar International capacity increased by 16.8 per cent in the month predominately driven by the higher seat count of the B787 Dreamliner aircraft compared to the A330 aircraft they have replaced.

Group International (comprising Qantas International, Jetstar International and Jetstar Asia) RASK in February was lower compared to the prior corresponding period.

**Financial Year 2016**

Group capacity increased by 4.8 per cent and demand increased by 6.2 per cent, resulting in a Group revenue seat factor of 80.9 per cent which was 1.1 percentage points higher than the previous year.

For the financial year to date, Qantas Group RASK was higher compared to the prior corresponding period. Group Domestic and Group International RASK were higher compared to the prior corresponding period.

**Recent Developments**

On 31 March 2016, Qantas Loyalty launched a new joint venture, Qantas Assure, a type of insurance membership and wellness program endorsed by The National Heart Foundation and powered by nib. From today, Qantas Frequent Flyers who take out a Qantas Assure health insurance policy and use the Qantas Assure App to count their steps could earn up to 70,000 Qantas Points in the first year. For more information please see the Qantas Assure website [www.qantasassure.com](http://www.qantasassure.com).

On 29 March 2016, Qantas announced the results of two EBAs voted on in the prior week. Of those employees taking part, 89 percent voted in favour of the Snap Fresh Agreement, and 100 percent voted in favour of the Eastern Australia Airlines and ASU Agreement. Both Agreements include an 18 month wage freeze. Once the agreements have been approved by the Fair Work Commission, eligible employees will receive the discretionary one-off five per cent bonus in line with the July 2015 announcement.

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	Month			Financial Year to Date		
	2015/16	2014/15	Change	2015/16	2014/15	Change
<b>QANTAS DOMESTIC* - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,715	1,614	6.2%	14,631	14,443	1.3%
Revenue Passenger Kilometres (m)	2,076	1,971	5.3%	18,444	18,337	0.6%
Available Seat Kilometres (m)	2,897	2,756	5.1%	24,352	24,404	(0.2)%
Revenue Seat Factor (%)	71.7	71.5	0.1 pts	75.7	75.1	0.6 pts
<b>JETSTAR DOMESTIC - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	974	907	7.5%	9,210	8,867	3.9%
Revenue Passenger Kilometres (m)	1,085	1,022	6.2%	10,820	10,359	4.4%
Available Seat Kilometres (m)	1,326	1,212	9.5%	12,846	12,442	3.2%
Revenue Seat Factor (%)	81.8	84.3	(2.5) pts	84.2	83.3	1.0 pts
<b>QANTAS INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	502	451	11.3%	4,320	3,941	9.6%
Revenue Passenger Kilometres (m)	3,996	3,681	8.6%	35,235	32,528	8.3%
Available Seat Kilometres (m)	5,060	4,589	10.3%	42,423	39,490	7.4%
Revenue Seat Factor (%)	79.0	80.2	(1.2) pts	83.1	82.4	0.7 pts
<b>JETSTAR INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	498	391	27.4%	3,748	3,401	10.2%
Revenue Passenger Kilometres (m)	1,432	1,212	18.1%	11,581	10,453	10.8%
Available Seat Kilometres (m)	1,762	1,508	16.8%	14,319	13,228	8.3%
Revenue Seat Factor (%)	81.3	80.4	0.9 pts	80.9	79.0	1.9 pts
<b>JETSTAR ASIA - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	348	291	19.8%	2,813	2,609	7.9%
Revenue Passenger Kilometres (m)	542	481	12.6%	4,604	4,317	6.7%
Available Seat Kilometres (m)	683	646	5.6%	5,740	5,586	2.7%
Revenue Seat Factor (%)	79.4	74.4	4.9 pts	80.2	77.3	2.9 pts
<b>QANTAS GROUP OPERATIONS</b>						
Passengers Carried ('000)	4,037	3,653	10.5%	34,723	33,259	4.4%
Revenue Passenger Kilometres (m)	9,131	8,367	9.1%	80,683	75,994	6.2%
Available Seat Kilometres (m)	11,728	10,711	9.5%	99,679	95,150	4.8%
Revenue Seat Factor (%)	77.9	78.1	(0.3) pts	80.9	79.9	1.1 pts

**Notes**

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding. The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

\*From January 2015 Qantas Domestic and QantasLink are reported on a combined basis.

**Key**

(m): Millions  
 RPKs: The number of paying passengers carried multiplied by the number of kilometres flown  
 ASKs: The number of seats available for sale multiplied by the number of kilometres flown