

QANTAS AIRWAYS LIMITED

ABN 16 009 661 901

PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS

AUGUST 2013

Summary of Traffic and Capacity Statistics

Month of August 2013

Qantas Group passenger numbers for August 2013 increased by 0.5 per cent from the previous year. Group Available Seat Kilometres (ASKs) increased by 0.2 per cent and Revenue Passenger Kilometres (RPKs) decreased by 0.8 per cent, resulting in a revenue seat factor of 77.6 per cent which was 0.8 percentage points lower than the previous year.

ASKs and passengers carried for Qantas Domestic (excluding QantasLink) were lower in the month, mainly due to the moderation of capacity growth compared to the prior corresponding period.

Financial Year 2014

Qantas Group passenger numbers for the financial year to date (August 2013) increased by 1.2 per cent from the previous year. Group ASKs decreased by 0.1 per cent and RPKs decreased by 0.7 per cent, resulting in a revenue seat factor of 78.7 per cent which was 0.5 percentage points lower than the previous year.

For the financial year to date, Qantas Group yields were lower than the prior corresponding period, reflecting continued challenging market conditions. Total Domestic (comprising Qantas Domestic, QantasLink and Jetstar Domestic) yields were lower as a result of market capacity growth from the prior corresponding period and weaker demand in the leisure and regional segments.

Qantas International yields were lower than the prior corresponding period due to continued competitor capacity growth and an increase in Qantas International's available capacity to Asia resulting from the transfer of Qantas' European hub to Dubai.

Recent Developments

On 25 September 2013, the Jetstar Group welcomed the decision of the Competition Commission of Singapore allowing coordination between Jetstar-branded airlines across the Asia Pacific region. This follows the Australian Competition and Consumer Commission's approval on 26 March 2013.

On 25 September 2013, Qantas and the Tasmanian Government announced a \$4.35 million tourism cooperative agreement to promote Tasmania internationally and within Australia. The deal with Tasmania takes the total joint investment in tourism by Qantas within various Australian States and Territories to \$60 million over three years.

On 19 September 2013, Qantas announced QantasLink's upgraded Boeing 717 jets with Business Class and in-flight entertainment for all passengers will be deployed on all flights between Hobart and Sydney/Melbourne from mid-2014.

On 13 September 2013, Jetstar announced it will be the anchor tenant in Melbourne Airport's new domestic terminal, Terminal 4. Operations from the new terminal are expected to launch in 2015.

On 11 September 2013, Qantas and the Western Australian Government signed a \$7.65 million, three-year agreement to market and promote the State, targeting visitors from the UK, US, Singapore and Australia.

On 4 September 2013, Jetstar Asia announced an additional 18 weekly services from Singapore to popular destinations in Cambodia, Indonesia and China with the addition of two new aircraft to its fleet.

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	Month			Financial Year to Date		
	2013/14	2012/13	Change	2013/14	2012/13	Change
QANTAS DOMESTIC (INCLUDING QANTASLINK) - SCHEDULED SERVICES						
Passengers Carried ('000)	1,860	1,928	(3.5)%	3,775	3,851	(2.0)%
Revenue Passenger Kilometres (m)	2,375	2,487	(4.5)%	4,874	5,030	(3.1)%
Available Seat Kilometres (m)	3,229	3,317	(2.7)%	6,516	6,641	(1.9)%
Revenue Seat Factor (%)	73.5	75.0	(1.4) pts	74.8	75.7	(0.9) pts
QANTAS DOMESTIC (EXCLUDING QANTASLINK) - SCHEDULED SERVICES						
Passengers Carried ('000)	1,408	1,476	(4.6)%	2,863	2,958	(3.2)%
Revenue Passenger Kilometres (m)	2,080	2,193	(5.1)%	4,273	4,447	(3.9)%
Available Seat Kilometres (m)	2,761	2,875	(4.0)%	5,573	5,775	(3.5)%
Revenue Seat Factor (%)	75.3	76.3	(0.9) pts	76.7	77.0	(0.3) pts
QANTASLINK - SCHEDULED SERVICES						
Passengers Carried ('000)	452	452	(0.0)%	913	894	2.1%
Revenue Passenger Kilometres (m)	295	294	0.1%	600	584	2.9%
Available Seat Kilometres (m)	468	442	6.0%	943	867	8.8%
Revenue Seat Factor (%)	63.0	66.7	(3.7) pts	63.7	67.3	(3.7) pts
JETSTAR DOMESTIC - SCHEDULED SERVICES						
Passengers Carried ('000)	957	908	5.5%	1,998	1,889	5.8%
Revenue Passenger Kilometres (m)	1,169	1,105	5.8%	2,458	2,329	5.6%
Available Seat Kilometres (m)	1,438	1,396	3.0%	2,989	2,909	2.8%
Revenue Seat Factor (%)	81.3	79.1	2.1 pts	82.2	80.1	2.2 pts
QANTAS INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	487	456	6.8%	1,003	946	6.0%
Revenue Passenger Kilometres (m)	3,996	3,961	0.9%	8,203	8,122	1.0%
Available Seat Kilometres (m)	5,002	4,912	1.8%	10,080	9,943	1.4%
Revenue Seat Factor (%)	79.9	80.7	(0.8) pts	81.4	81.7	(0.3) pts
JETSTAR INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	403	430	(6.1)%	825	869	(5.1)%
Revenue Passenger Kilometres (m)	1,193	1,260	(5.4)%	2,379	2,545	(6.5)%
Available Seat Kilometres (m)	1,587	1,638	(3.1)%	3,156	3,296	(4.2)%
Revenue Seat Factor (%)	75.2	76.9	(1.8) pts	75.4	77.2	(1.8) pts
JETSTAR ASIA						
Passengers Carried ('000)	323	289	11.8%	637	584	9.1%
Revenue Passenger Kilometres (m)	506	501	0.9%	990	1,013	(2.3)%
Available Seat Kilometres (m)	643	612	5.0%	1,265	1,242	1.8%
Revenue Seat Factor (%)	78.7	81.9	(3.2) pts	78.3	81.5	(3.3) pts
QANTAS GROUP OPERATIONS						
Passengers Carried ('000)	4,031	4,011	0.5%	8,238	8,139	1.2%
Revenue Passenger Kilometres (m)	9,238	9,315	(0.8)%	18,904	19,040	(0.7)%
Available Seat Kilometres (m)	11,899	11,876	0.2%	24,007	24,031	(0.1)%
Revenue Seat Factor (%)	77.6	78.4	(0.8) pts	78.7	79.2	(0.5) pts

Notes

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding.

The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

Key

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown