

QANTAS AIRWAYS LIMITED

ABN 16 009 661 901

PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS

JANUARY 2015

Summary of Traffic and Capacity Statistics

Month of January 2015

Qantas Group passenger numbers for January 2015 decreased by 2.0 per cent from the previous year. Group capacity (Available Seat Kilometres) increased by 0.2 per cent and Group demand (Revenue Passenger Kilometres) increased by 0.6 per cent, resulting in a revenue seat factor of 80.4 per cent which was 0.3 percentage points higher than the previous year.

Group Domestic capacity in the month was lower compared to the prior corresponding period, in line with the mixed demand environment. Capacity reductions at Qantas Domestic and increased capacity at Jetstar Domestic were driven by dual brand changes in a month of peak leisure travel and low business travel demand. The dual-brand capacity changes reflect a more dynamic approach to scheduling, better matching capacity with the demand profile in any period.

For January 2015, every Qantas Group segment (Qantas Domestic, Jetstar Domestic, Qantas International, Jetstar International, Jetstar Asia) reported higher yields and positive revenue per Available Seat Kilometre growth compared to the prior corresponding period. This was the fifth consecutive month of positive Group yield growth. Total International yields were higher than the prior corresponding period for a tenth consecutive month.

Financial Year 2015

Qantas Group passenger numbers for the financial year to date increased by 0.8 per cent from the previous year. Group capacity increased by 0.1 per cent and demand increased by 1.9 per cent, resulting in a revenue seat factor of 80.1 per cent which was 1.4 percentage points higher than the previous year. Group Domestic capacity for financial year to date was lower compared to the prior corresponding period.

For the financial year to date, Qantas Group yields were higher compared to the prior corresponding period. Total Domestic (comprising Qantas Domestic and Jetstar Domestic) yields were higher compared to the prior corresponding period. Total International yields were higher than the prior corresponding period, with improvements continuing to be seen across the majority of premium and leisure routes.

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JANUARY 2015

	Month			Financial Year to Date		
	2014/15	2013/14	Change	2014/15	2013/14	Change
QANTAS DOMESTIC* - SCHEDULED SERVICES						
Passengers Carried ('000)	1,612	1,718	(6.1)%	12,829	12,980	(1.2)%
Revenue Passenger Kilometres (m)	2,098	2,247	(6.6)%	16,367	16,641	(1.6)%
Available Seat Kilometres (m)	2,882	3,113	(7.4)%	21,648	22,341	(3.1)%
Revenue Seat Factor (%)	72.8	72.2	0.6 pts	75.6	74.5	1.1 pts
JETSTAR DOMESTIC - SCHEDULED SERVICES						
Passengers Carried ('000)	1,252	1,210	3.5%	7,960	7,493	6.2%
Revenue Passenger Kilometres (m)	1,448	1,412	2.5%	9,337	8,986	3.9%
Available Seat Kilometres (m)	1,757	1,651	6.4%	11,231	10,858	3.4%
Revenue Seat Factor (%)	82.4	85.5	(3.1) pts	83.1	82.8	0.4 pts
QANTAS INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	546	559	(2.5)%	3,490	3,566	(2.1)%
Revenue Passenger Kilometres (m)	4,478	4,393	1.9%	28,847	28,532	1.1%
Available Seat Kilometres (m)	5,321	5,238	1.6%	34,901	35,100	(0.6)%
Revenue Seat Factor (%)	84.2	83.9	0.3 pts	82.7	81.3	1.4 pts
JETSTAR INTERNATIONAL - SCHEDULED SERVICES						
Passengers Carried ('000)	452	454	(0.3)%	3,010	2,967	1.4%
Revenue Passenger Kilometres (m)	1,482	1,434	3.4%	9,241	8,591	7.6%
Available Seat Kilometres (m)	1,806	1,771	1.9%	11,720	11,349	3.3%
Revenue Seat Factor (%)	82.1	80.9	1.1 pts	78.8	75.7	3.1 pts
JETSTAR ASIA - SCHEDULED SERVICES						
Passengers Carried ('000)	323	329	(2.0)%	2,318	2,358	(1.7)%
Revenue Passenger Kilometres (m)	545	509	7.2%	3,836	3,638	5.4%
Available Seat Kilometres (m)	737	699	5.5%	4,940	4,669	5.8%
Revenue Seat Factor (%)	74.0	72.8	1.2 pts	77.6	77.9	(0.3) pts
QANTAS GROUP OPERATIONS						
Passengers Carried ('000)	4,185	4,270	(2.0)%	29,606	29,364	0.8%
Revenue Passenger Kilometres (m)	10,051	9,995	0.6%	67,627	66,388	1.9%
Available Seat Kilometres (m)	12,503	12,473	0.2%	84,439	84,318	0.1%
Revenue Seat Factor (%)	80.4	80.1	0.3 pts	80.1	78.7	1.4 pts

Notes

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding. The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

*From January 2015 Qantas Domestic and QantasLink will be reported on a combined basis.

Key

(m): Millions

RPKs: The number of paying passengers carried multiplied by the number of kilometres flown

ASKs: The number of seats available for sale multiplied by the number of kilometres flown