

## **QANTAS AIRWAYS LIMITED**

**ABN 16 009 661 901**

### **PRELIMINARY MONTHLY TRAFFIC AND CAPACITY STATISTICS**

**JULY 2015**

#### **Summary of Traffic and Capacity Statistics**

##### **Month of July 2015**

Qantas Group capacity (Available Seat Kilometres) increased by 2.1 per cent and Group demand (Revenue Passenger Kilometres) increased by 4.1 per cent, resulting in a revenue seat factor of 82.4 per cent which was 1.6 percentage points higher than the previous July.

Group Domestic (comprising Qantas Domestic and Jetstar Domestic) capacity in the month was 0.9 per cent higher compared to the prior corresponding period. Qantas Domestic capacity was marginally lower in the month, with growth on East Coast routes offset by adjustments to address resource market softness in Western Australia and Queensland. Jetstar Domestic capacity growth of 3.1 per cent reflected improving leisure demand in key markets.

Group Domestic Revenue per Available Seat Kilometre (RASK) saw a strong increase compared to the prior corresponding period, reflecting improved passenger loads and higher yields at both Qantas Domestic and Jetstar Domestic.

Group International (Qantas International, Jetstar International and Jetstar Asia) RASK showed a solid increase compared to the prior corresponding period, with higher load factors at Qantas International and Jetstar International offsetting lower yields.

##### **Recent Developments**

On 26 August 2015, Qantas opened the new Domestic Business Lounge at Perth Airport. The lounge creates a new benchmark in domestic business travel and represents an increase of almost 50 percent lounge space with seating for more than 350 people. The addition of a Qantas Business Lounge will complete Qantas' suite of domestic lounges at Perth Airport with a Chairman's Lounge and Qantas Club already in operation.

On 21 August 2015, Qantas and China Eastern welcomed the ACCC's authorisation of their joint business for a period of five years. The joint business will see the airlines cooperate on services between the two countries. The authorisation granted will allow Qantas and China Eastern to deliver expanded services, better departure and arrival schedules, shorter transit times, increased frequent flyer benefits and a wider range of onward connections within China and Australia.

On 18 August 2015, Qantas and Sydney Airport announced they have reached a commercial agreement that delivers long-term certainty to both for the airport's domestic Terminal 3. Qantas will receive total cash proceeds of \$535 million from Sydney Airport, with a \$210 million gain on sale being recognised in FY2016, outside of Underlying Profit Before Tax.

On 14 August 2015, Qantas announced upgrades to its Brisbane airport lounges. A new lounge precinct in the domestic terminal will increase capacity by 30 per cent with the redesign of the existing Qantas Club and construction of a new Business Lounge and Chairmans Lounge. Qantas' existing First and Business Lounges in the International Terminal will be redesigned to create a single lounge experience.

On 11 August 2015, Qantas announced it will add more than 140 flights between December and February to New Zealand, Jakarta, and Singapore to cater for strong demand during the upcoming summer holiday season.

On 22 July 2015, Qantas announced the return of Qantas Domestic Services between the Sunshine Coast (Maroochydore) and Sydney as well as the launch of services between Melbourne and the Gold Coast to give customers more premium travel options. These new services help meet the growing demand for premium leisure services on these routes. Both services are subject to government/regulatory approval.

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	Month			Financial Year to Date		
	2015/16	2014/15	Change	2015/16	2014/15	Change
<b>QANTAS DOMESTIC (INCLUDING QANTASLINK) - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,913	1,899	0.8%	1,913	1,899	0.8%
Revenue Passenger Kilometres (m)	2,479	2,453	1.1%	2,479	2,453	1.1%
Available Seat Kilometres (m)	3,188	3,197	(0.3)%	3,188	3,197	(0.3)%
Revenue Seat Factor (%)	77.8	76.7	1.0 pts	77.8	76.7	1.0 pts
<b>JETSTAR DOMESTIC - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	1,185	1,135	4.4%	1,185	1,135	4.4%
Revenue Passenger Kilometres (m)	1,451	1,356	7.0%	1,451	1,356	7.0%
Available Seat Kilometres (m)	1,674	1,624	3.1%	1,674	1,624	3.1%
Revenue Seat Factor (%)	86.7	83.5	3.2 pts	86.7	83.5	3.2 pts
<b>QANTAS INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	535	509	5.3%	535	509	5.3%
Revenue Passenger Kilometres (m)	4,485	4,263	5.2%	4,485	4,263	5.2%
Available Seat Kilometres (m)	5,254	5,116	2.7%	5,254	5,116	2.7%
Revenue Seat Factor (%)	85.4	83.3	2.0 pts	85.4	83.3	2.0 pts
<b>JETSTAR INTERNATIONAL - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	451	441	2.4%	451	441	2.4%
Revenue Passenger Kilometres (m)	1,397	1,328	5.2%	1,397	1,328	5.2%
Available Seat Kilometres (m)	1,744	1,682	3.7%	1,744	1,682	3.7%
Revenue Seat Factor (%)	80.1	79.0	1.1 pts	80.1	79.0	1.1 pts
<b>JETSTAR ASIA - SCHEDULED SERVICES</b>						
Passengers Carried ('000)	346	358	(3.3)%	346	358	(3.3)%
Revenue Passenger Kilometres (m)	585	590	(0.9)%	585	590	(0.9)%
Available Seat Kilometres (m)	756	742	1.8%	756	742	1.8%
Revenue Seat Factor (%)	77.3	79.5	(2.1) pts	77.3	79.5	(2.1) pts
<b>QANTAS GROUP OPERATIONS</b>						
Passengers Carried ('000)	4,431	4,341	2.1%	4,431	4,341	2.1%
Revenue Passenger Kilometres (m)	10,397	9,990	4.1%	10,397	9,990	4.1%
Available Seat Kilometres (m)	12,617	12,362	2.1%	12,617	12,362	2.1%
Revenue Seat Factor (%)	82.4	80.8	1.6 pts	82.4	80.8	1.6 pts

**Notes**

Any adjustments to preliminary statistics will be included in the year to date results next month. Where figures have been rounded, discrepancies may occur between the sum of the components of items, the total and percentage changes which are derived from figures prior to rounding. The number of passengers carried is calculated on the basis of origin/destination (ie. one origin/destination journey represents one passenger regardless of the number of stage lengths undertaken).

\*From January 2015 Qantas Domestic and QantasLink will be reported on a combined basis.

**Key**

(m): Millions  
 RPKs: The number of paying passengers carried multiplied by the number of kilometres flown  
 ASKs: The number of seats available for sale multiplied by the number of kilometres flown