

## **GROWING QANTAS INTERNATIONAL EFFICIENTLY**

Narrator: At Qantas International, we've made a few changes. We're uncovering ways to make our assets work harder to provide revenue growth opportunities with no additional fixed overheads and capital costs.

We're on track to deliver a 16% improvement in aircraft utilisation by 2015, which will give us an air-time fleet average that ranks among the highest in the world.

Graphic: Line graph showing improvement in aircraft utilisation from 2012 to 2015 and beyond. 5% improvement from 2012 to 2013, 6% improvement from 2013 to 2014, 5% improvement from 2014 to 2015. Unspecified improvement from 2015 to 2016.

Graphic: Airtime fleet average of 12% for A330s, 14% for A380s and 19% for B747s.

Narrator: We've been able to achieve this through adopting a dynamic approach to scheduling for greater flexibility during peak periods; through improving our turn-around time, getting our aircraft back in the air quicker, through maximising our natural ground time for routine maintenance and through investing in new infrastructure for greater flexibility in maintenance capabilities.

With these new changes, we'll be sending our fleet to more ports around the globe.

Graphic: Map of USA showing Los Angeles (B747 +4 per week), Dallas/Fort Worth (B747s greater than A380s) and Honolulu (+1 A330 per week).

Graphic: Map of Japan showing Haneda (B747 ex-SYD) and Narita (A330 ex-BNE).

Narrator: This means our customers will experience access to a better direct network, improved connectivity and the opportunity to experience something a little special. That's more choices, more often, for more customers.

Graphic: Map showing connection between Australia, UAE and UK (Service retime through improved connectivity via Dubai Airport).

Graphic: Flag of Canada, additional seasonal flights during ski season. Flag of China, additional seasonal flights during Chinese New Year. USA, Japan, New Zealand and Chile flags shown.

Graphic: Qantas logo.